



CONSERVUS REALTY

Luxury Real Estate for the Well Discerned Person

Why Conservus?

- We pay industry leading commissions. \$\$\$
- We offer leveraged commission opportunities for our agents.
- We offer additional commission opportunities through Preferred Builder Program.
- We provide you with tools such as CRM database, personal agent micro-sites and mobile app.
- We offer discounted advertising rates through our affiliated marketing company.
- We work in expanded geographic parts of Upstate South Carolina.
- We actively participated in sales for new developments for our Preferred Builder Group in these areas.
- We carry the cost for errors and omissions insurance.
- Starter agent templates for fliers, postcards and business cards.
- Signage and lock-boxes.
- Office administration assistance and supplies.

What fees are Conservus Agents Responsible for?

- All fees related to licensing
- All MLS and GGAR fees
- \$49 per month for mobile app, basic CRM, and Web, etc.
- Advertising of listings or personal branding
- 3% transaction fee per closing

Required Qualifications

- Must have an active SC Real Estate License
- Must have 3 – 5 years of sales or related experience
- Must be proficient with computers and related tools necessary to conduct business
- Must have professional attitude and appearance

What does Conservus Realty NOT have?

Franchise fees. An Agents percentage of commission is based on the full amount of commission received, not a net amount after a typical **38% - 40%** franchise fee is deducted. The net of which is typically split **50%** to a team leader and the balance going to the team per their negotiated split.

DISCOVERY CENTER | 16 North Main Street, Greenville, SC | ConservusRealty.com



Conservus Realty provides equal employment opportunities (EEO) to all employees and applicants for employment without regard to race, color, religion, sex, national origin, age, disability or genetics. In addition to federal law requirements, [Company Name] complies with applicable state and local laws governing nondiscrimination in employment in every location in which the company has facilities. This policy applies to all terms and conditions of employment, including recruiting, hiring, placement, promotion, termination, layoff, recall, transfer, leaves of absence, compensation and training.



CONSERVUS REALTY

Luxury Real Estate for the Well Discerned Person

What does this mean to an Agent?

We're glad you asked! It means a greater slice of the pie for the Agent and a higher income opportunity. \$\$\$

Example: \$500,000 Sale Each

Conservus Realty	National Franchise
<ul style="list-style-type: none"> 60% Split to Agent 3% Commission - \$15,000 Less 3% Transaction Fee -\$450 = \$14,550 \$14,550 x .60 = \$8,730 to Agent 	<ul style="list-style-type: none"> 38% Franchise Fee 62% Split to Team 3% Commission = \$15,000 \$15,000 x .38 = \$5,700 \$15,000 - \$5,700 - \$8,850 Adj. Gross Less 3% Transaction Fee -\$450 = \$14,550 1/2 to Team Leader = \$4,425 1/2 to Team/Agents = \$4,425 <i>(Before referral fees and expense, and possibly divided between)</i>

Commission Split

\$8,730.00
Agent Commission

\$450.00
Transaction Fees

Commission Split

\$4,425
Team/Agent Commission

\$4,425
Team Leader Commission

\$5,700
Franchise Fee

\$450.00
Transaction Fees

So, the question is...

Are you ready for greater income opportunities with a growing company in the luxury home market?

Contact Debra Owensby, Broker-In-Charge, at (864) 404-8295 or email debra@conservusrealty.com

DISCOVERY CENTER | 16 North Main Street, Greenville, SC | ConservusRealty.com



Conservus Realty provides equal employment opportunities (EEO) to all employees and applicants for employment without regard to race, color, religion, sex, national origin, age, disability or genetics. In addition to federal law requirements, [Company Name] complies with applicable state and local laws governing nondiscrimination in employment in every location in which the company has facilities. This policy applies to all terms and conditions of employment, including recruiting, hiring, placement, promotion, termination, layoff, recall, transfer, leaves of absence, compensation and training.